

# Associate Category Manager \* Plastics & Packaging

(1373)

📍 Standort: Mannheim 📄 Anstellungsart(en): Vollzeit

Through Franz & Wach we offer you an opportunity to join Roche Diagnostics GmbH in Penzberg.

## We OFFER:

- Best salary, because we get the maximum out of it for you
- Contact at eye level - you are important to us! Your satisfaction is important to us
- We respond to your wishes and plan your future together. The focus is always on your takeover
- We are specialized in the pharmaceutical industry and complete biotechnological training courses for this purpose.
- We know the decision makers\* through our years of experience in the pharmaceutical industry
- We gained hundreds of recommendations from our former employees\* who are now directly employed by Roche.
- From helper\*, Career changer\* to doctor\* - We are the right place for you!

## Your tasks at Roche Diagnostics

- You take ownership of the global category by constantly challenging the status-quo. Identifying enhancements and convincing the upper management to follow new ways of working, will be part of your responsibility
- You develop and implement the Category Strategy and Multi-Year Pipeline, driving and/or executing key strategic initiatives.
- You conduct extensive and thorough risk / CSR reviews and incorporate those as a key chapter into your Category Strategy and value pipelines
- You intensify existing relationships with our external strategic partners. Beyond that you will closely monitor the market and identify players which fit best to our needs
- You ensure contract compliance, supporting the harmonization of processes and technology
- You coach Procurement colleagues and provide opportunities for professional development

## The requirements

- University degree (with Business, Engineering or Scientific degree preferable), incl. 5+ years in-depth strategic procurement experience with extensive knowledge of category management and advanced strategic sourcing
- 5+ years overall business experience, including working within a regulated industry for regulated categories with familiarity of relevant legal risks and issues
- Experience in managing global cross-functional project teams
- Proven financial and business acumen (i.e. should cost, cost modeling) and proven capability in negotiation, conflict resolution and stakeholder management
- Excellent communication and project management skills with an ability to lead and manage teams effectively in a truly global, fluid, interactive environment
- Change management and process improvement skills with direct experience in delivering complex business

process / organizational change

- Experience in the application of Strategic Relationship Management principles, expert proficiency in
- Procurement specific systems and processes for efficient management of sourcing events and contract negotiations (e.g. e-sourcing, e-auction)
- Business level fluency in German / English and availability to travel for up to 20%

\* Franz & Wach is a signatory of the Diversity Charter. This job advertisement is basically addressed to people of any gender or age, any origin, orientation or identity!

**Franz & Wach Personalservice GmbH**

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[Impressum](#)